

# Colquitt Regional Medical Center Increases POS Collections by Over 500%

Case Study  
Accountability Manager  
ABN Manager

## Business issue

Colquitt Regional sought a trusted ally and partner to help them with quality-assurance, a necessary tool to maintain medical-necessity compliance and increasing their cash flow.

## Before FinThrive

- Online registration module unable to handle complex rules
- Manual process leading to missed medical necessity checking
- Decreasing cash flow due to errors in revenue management process

## Solution highlights

- Seamless view of identity concerns in patient accounts
- Decreases the amount of work required to build rules and reports
- Real-time error alerts and added functionality allow for faster checking of medical necessity and creation of more efficient processes and clean patient profiles

## FinThrive value

↑44%

Medical Necessity checking increased from **45% to 89%**

↑10%

Registration Accuracy rates increased by **10%**

↑500%

Point-of-service collections have increased by **over 500%**



## Customer overview



Founded in 1939

99-bed community teaching hospital in Moultrie, Georgia

“I was very impressed with the results FinThrive delivered in a very short time. The accuracy rates have directly affected our bottom line and allowed us to better serve our community via our hospital and clinics.”

Shamb Purohit, Chief Financial Officer